



MONDAY MORNING NEWS

Puget Sound Chapter • National Electrical Contractors Association

**FEBRUARY 17, 2020
MEETINGS**

**2/25/2020 – BASIC ESTIMATING COURSE
5/21/2020 - NECA MEMBERSHIP MEETING**

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NECA SKI TRIP IN SUN PEAKS

If you are reading this in your office, it is because you missed out on the 2020 NECA Ski Trip! 85 guests arrived on Friday and have been taking full advantage of everything the Sun Peaks Village has to offer. The trip wraps up today with a Fondue Dinner and night skiing event. The weather has been beautiful all weekend and last night saw some light snow fall, making conditions for skiing today ideal. We would like to thank our sponsors for this year's trip: Graybar, Stoneway Electric, Milwaukee Tool, WPAS and WESCO. Look for information in an upcoming newsletter about our 2021 trip!



NECA MEMBERSHIP MEETING: MAY 21 – RSVP NOW!

We are excited for our upcoming NECA Membership Meeting on May 21st from 3:30 PM – 6:00 PM at Cast Iron Studios in Bellevue. Josh Bone, the new NECA Director of Innovation (not pictured below), will speak on the topic of “Why it’s time to Embrace Tech in Construction.” In this talk, he will cover how new technologies are changing the way projects are designed and constructed, presenting new challenges and opportunities throughout the entire building life cycle. Josh has had the opportunity to share his knowledge with audiences and publications across North America, as a frequent professional speaker and guest editorial contributor. Josh is also a frequent host on The ConTech Crew podcast. Our second guest will be Nationally Syndicated Radio Host, Michael Medved. Michael will join NECA guests and layout his view on the 2020 elections, and provide analysis on where the country is at and how we got here. Michael is considered one of the premier political minds in the country and we are honored he will be able to join us for what will be a memorable evening. To register please RSVP to Rachel@necaseattle.org



NECAWA.ORG – COOL SITE FOR LABOR AGREEMENTS AND WAGE CHARTS!!

Local NECA Chapters have developed a useful tool for contractors and their staffs, who are looking for current wage or CBA Information in L.U. 46, 76, 191, 112, 73, 48. Necawa.org allows contractors to instantly have the most up to date information in all 6 jurisdictions in Washington State. Please visit the site and let us know what you think. www.necawa.org.

NECA BASIC ESTIMATING COURSE FEBRUARY 25th – LAST WEEK TO SIGN UP!

Please sign up this week if you are interested in participating in the NECA Estimating Course. The course will again be taught by Harry Anderson from VECA Electric, and will begin on Tuesday, February 25th. Classes will be held at our NECA Office (16001 Aurora Avenue N., Suite 200, Shoreline, WA 98133), on Tuesday and Thursday evenings, 5:30 PM – 8:30 PM, for a period of 6 consecutive weeks. All course material will be provided by NECA. Harry’s curriculum is very hands on and allows students to bid on real world types of projects. The course is designed to help in-office and field staff manage their work and help

with productivity. Students will receive the NECA Manual of Labor Units, along with other class materials. The class is limited to 24 students, and will be filled on a first come, first served basis. The cost per student is \$275. To register, please contact chris@necaseattle.org.

NECA NAMES LONNIE CUMPTON AS DIRECTOR OF CONSTRUCTION MANUFACTURING AND PREFABRICATION

The National Electrical Contractors Association (NECA) is pleased to announce the appointment of Lonnie Cumpton to the position of Director, Construction Manufacturing and Prefabrication. He will work with NECA members of all sizes and in all markets. Cumpton will help contractors develop manufacturing and prefabrication processes and bring value to NECA's customer base by maximizing offsite construction, ultimately increasing productivity and minimizing waste on NECA jobsites. With the increasing adoption of offsite construction and owner-required lean mandates in contracts, NECA will continue to evolve to help our members stay ahead of the rapid pace of change required by end-users in America. Cumpton has extensive experience in standardizing workflows on the jobsite and the ability to help optimize offsite construction at all levels.

David Long, Chief Executive Officer of NECA, said, "Lonnie has a wide range of experience in construction technologies, strategies and implementation. He holds multiple certifications in product design/development, marketing, architecture, project management, and storyboarding. He brings a great deal of Virtual Design Construction (VDC) workflow expertise that will continue to provide value to our contractors' customer base. I know he will help improve communication with other project stakeholders and help ensure that our contractors are the best option for the U.S. customer base." Cumpton's career in construction technologies that impact the process of designing, building and operating facilities spans more than 25 years. The path to Construction Manufacturing that Cumpton has traveled had three key pivot points. The first was his transition from a building design focus to technology integration and consulting. The second was transitioning into mega-sized projects as he worked on the 7.5 million square foot Cosmopolitan Casino Resort, where he championed a process of combining Design, Manufacturing and Construction into one seamless process. His final pivot to Construction Manufacturing was with a direct focus on bringing a data-centric process into one unified stream for the electrical trade. Through his evolution, Cumpton has applied a people, process, product strategy to deliver on the promise of technology. Prior to his February 10, 2020 start date at NECA, Cumpton worked as the Virtual Construction Technology Manager for Faith Technologies at its corporate headquarters in Menasha, Wisconsin. He also served as Director of BIM Technologies at Taylor Design in Irvine, California. He has been featured in publications such as [Architectural Evangelist](#), AUGIWorld and [Design Intelligence](#) and in public speaking engagements at Autodesk University, Revit Technology Conference and Bluebeam Extreme.

MIKE BLOOMBERG COULD PULL IT OFF

Some interesting political insights from one of our favorite guests in the NECA Newsletter, Peggy Noonan

You have to start here: We are immersed in a freakish and confounding political era. Anything can happen. Surprise is built in. Guy on a lark takes an escalator ride down to a rally and the system is changed forever. "Expect the unexpected." That is the context. Within it, consider this: We are misreading Mike Bloomberg's race for the Democratic presidential nomination. The headline right now is not "Billionaire Tries to Buy Party," and not "Former Republican Struggles With Stop-and-Frisk History." The headline is: "He Could Do This. Uphill, but He Could Win." Take Mike Bloomberg seriously. Bernie Sanders is the front-runner. He's a real power with a real base. He finished first or second in Iowa and first in New Hampshire, and if his margins were down a win is a win.



But his nomination would split the party. Too many Democrats want a new and deeper liberalism but not socialism. They don't want a revolution, they want a nicer country. The suburban women everyone is supposedly fighting for? When that affluent liberal mother in Summit, N.J., finds out socialism isn't just progressive social policy, she's going to find herself saying a sentence she never thought she'd say: "We worked hard for this, you know." Bernie Sanders has the power to turn her into Barbara Bush. Only a fool would say America will never go socialist. America could turn on a dime in a time of widespread want or unease. But it's unlikely to become socialist in an era of full employment, rising wages and a stock-market boom. Democrats know this. Joe Biden isn't the answer. The whole point of his campaign was that he can beat Donald Trump. He can't beat Pete Buttigieg. He's never been good at running for president; in three tries he hasn't won a primary. Under pressure he renounced the lifetime stands that had made him Moderate Joe. And people age at different speeds. Mr. Biden is not a young 77. It won't work. At some point he will drop out. An energized Amy Klobuchar and a focused Pete Buttigieg will fight long and hard as they can, but they're not likely to go the distance. Which leaves you thinking about Mr. Bloomberg. What's there? It's not too soon, three months in, to call his campaign clever and capable. If he got the nomination Democrats would likely suffer a peeling off of the progressive left. Alexandria Ocasio-Cortez and the Bernie Bros would walk out. But it wouldn't break the party, not quite, not yet. There's the money, Bloomberg's solid rocket booster. People say he could spend \$1 billion, maybe \$2 billion. He'd spend more if he has to. In for a penny, in for a pound. He didn't enter this to preserve his fortune. His social media is witty, weird, dryly subversive. That would mean little except for what it implies, that the people hired to do it are allowed to be creative and daring. The campaign is not playing tight but loose, which you do only when you're confident. His strengths: resources, relationships and a real biography. For 12 years he was mayor of New York. He governed the ungovernable city that is a microcosm of the world. It is noted that as mayor he was a Republican. No one in New York thought he was a Republican, he was a Democrat who could get only the Republican nomination. After he won he treated Republicans collegially and with respect, which wasn't hard as a New York Republican is essentially a Democrat with boundaries. Before that he invented a business product that first seemed useful, then necessary. He created a company that became a huge national brand. He is one of the world's great philanthropists. He is what Mr. Trump claimed to be and probably wishes he were. And he isn't afraid of the president. Whatever he says, Mr. Trump, who respects money more than anything, would be afraid of him. When Mr. Biden leaves the race, where will his supporters—many of whom feel increasingly outside the party they grew up in—go? Quite possibly Bloomberg. This week's Quinnipiac poll suggests that may be right. In past polling, self-described moderate Democrats and Democratic leaners backed Mr. Biden "by a wide margin." In this poll they still gave Mr. Biden 22%. But Mr. Bloomberg was next, with 21%. Among all Democrats and leaners, Mr. Biden is in second place and leads the former mayor 17% to 15%. Only two weeks ago Mr. Bloomberg was at 8%. He nearly doubled his support, quietly, while everyone was looking at Iowa and New Hampshire. After Mr. Biden got drubbed, political experts on TV kept saying black voters, long assumed to be his impermeable base, are in fact "fiercely practical" and "strategic" in their political decisions. To me this sounded like code for "they're breaking off Biden" and "they'll shock you by considering Bloomberg." This week a 2015 video went viral of Mr. Bloomberg speaking, in blunt terms even for him, of his support of stop and frisk, which he has now disavowed. It was assumed to be deeply damaging with black voters. But denunciation from black leaders was almost uniformly muted. There was talk of

reflecting on mistakes, how it's good to admit them, and those who do deserve forgiveness. You picked up an air of, "I will lambast him in a perfunctory manner but I won't enjoy it because really, he's been a friend." And he has. The black pastors of New York, who lived through those days with him and a decision they disagreed with, seem to like him a lot. He's been making friends for a long time. His philanthropies have been generous for a long time. And this is not only local—watch for the Pastor Effect down South, where there will be a big push. This is what they'll say: Mike has been a friend. He worked well and closely with us. And he stayed close—when he left office six years ago he didn't turn his back. Mr. Bloomberg is being endorsed by mayors and members of Congress. Endorsements don't mean much unless the candidate has muscle behind it, an organization or a machine. Mayors do. A lot of them know him from the yearly national meeting of mayors put on by Bloomberg Philanthropies.

His challenges? Elitist, billionaire, charmless. "He's not one of us." "Hide your soda, the nanny is coming." He has to perform in debates, where he'll be the target of the other candidates' focused and sincere resentment. With the press suddenly noticing him he can't totally tank on Super Tuesday. (We'll start writing our "Bloomberg Mirage" stories.) But he's got a big army that can grow and advance as opportunity presents. If the race goes a long time, he can last a long time. I have known him more than a decade and consider myself a friend, an admiring one. We've sparred a bit on national issues; we don't share the same stands, or even worldview. But this isn't written out of affection or regard. It's what I think I'm seeing.

Take Mr. Bloomberg seriously. Uphill, but he could pull this off.

ON THIS DAY IN HISTORY 1801 – On February 17, 1801, Thomas Jefferson is elected the third president of the United States. The election constitutes the first peaceful transfer of power from one political party to another in the United States.

By 1800, when he decided to run for president, Thomas Jefferson possessed impressive political credentials and was well-suited to the presidency. In addition to drafting the Declaration of Independence, Jefferson had served in two Continental Congresses, as minister to France, as Secretary of State under George Washington and as John Adams' Vice-President.

"If you don't do it this year, you will be one year older when you do."

- Warren Miller

As of Friday, February 14th, there are 174 JW on Book 1 and 106 JW on Book 2. There are currently 53 Commercial Apprentices, 5 S&C, and 0 Residential Apprentices available for dispatch. There are 0 unfilled Commerical, 0 unfilled S&C and 2 unfilled Residential requests.