



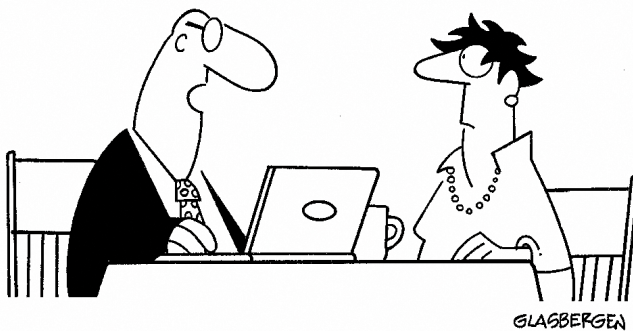
MONDAY MORNING NEWS

Puget Sound Chapter • National Electrical Contractors Association

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**NOVEMBER 16, 2020
MEETINGS**

No Meetings Scheduled



"I finally found a social networking site worth joining.
It's called Leave-Me-The-Hell-Alone-Book!"

LINDER ELECTRIC – NEW CONTRACTOR MEMBER!

The Puget Sound Chapter, NECA welcomes our newest Contractor Member, Linder Electric! Linder Electric has been in business since 1958, and performs all types of Commercial, Industrial and Residential work. Mike Linder will be the NECA Accredited Representative. Jim Linder, Mike's brother, is also a Principal at Linder Electric. Address: 7004 180th Ave NE, Redmond, WA 98052. Phone: 425-885-2789. Website: www.linderelectric.com. Welcome to the NECA Family, Mike and Jim!

FOY GROUP CORPORATION – NEW OWNERSHIP



This year has brought exciting changes for electrical contracting company and Puget Sound Chapter, NECA Member Foy Group Corporation. Foy Group has been in business since 1999 in the greater Seattle area. Founder Shawn Foy has acquired the remaining shares of the company, making her sole owner. Foy Group is currently listed as a minority business with the Port of Seattle and is securing Woman-Owned Business Enterprise status with the state of Washington. When asked about the transition, Shawn offered, "We are strengthening relationships with our existing partners in the electrical market while adding focus to solar and renewable energies. We will use our extensive experience and strengths to position ourselves for the transformation taking place in the industry."

Shawn will oversee the vision as Owner & CEO, while recent hire David Boeschenstein will lead the direction of the company as President. Shawn shared that "David will help usher in a new standard of operations, as well as guide strategy development." NECA would like to welcome Shawn and David, but also thank Donny Foy for his years of service to the industry. Donny served on the Puget Sound Chapter,

NECA Board for many years through 2019, and provided invaluable support to the Chapter and his fellow contractors. We wish Donny many years of great health and great golfing in this new Chapter of his life! For contact information and inquiries for Foy Group, please visit their website, www.foygroup.net.

BOND IN LIEU OF RETENTION. IT'S THE LAW!

NECA recommends that all Contractors take advantage of a hard-fought law that was passed by the Washington State Legislature in 2017. NECA was instrumental in the passage of a statute that requires public entities and GC's to accept bonds from subcontractors in lieu of withholding retention on public works projects. Any time prior to final acceptance of the project, a subcontractor may also request that the General Contractor submit a bond to the public works owner for that portion of the contractor's retention pertaining to the subcontractor. The policy further provides that within 30 days of receiving a request from a subcontractor, the contractor must provide a bond to the public body. Once the General Contractor provides the bond to the public body, the public works entity releases retention to the GC, then the GC releases the funds retained to the subcontractor within 30 days of accepting the bond from the subcontractor. As long as the subcontractor's bond complies with the provisions of the statute, there is no discretion for a GC to reject a subcontractor's request! The GC must submit a similar bond to the public works owner to obtain retention release. Most often, a subcontractor's profit (and more) is tied up in retention. With the passage of this statute in 2017, all subcontractors on a public works project can bond around retention/retainage and significantly improve your cash flow! NECA highly recommends that all Contractors utilize this opportunity on every public works project. Eventually, this should become commonplace and considered a part of the normal process on all public works jobs. Please call NECA if you have any questions on this statute or are experiencing public works contracts where the GC or public entity are not accepting your firm's retention bond.

TOYS FOR TOTS – TRADITION OF GIVING CONTINUES

The long-standing tradition of having a NECA Christmas party might have changed this year, but our commitment to giving to those in need has not. We will once again be partnering with the U.S. Marine Corp Toys for Tots Program to provide Christmas gifts to families in need.

The NECA office is still working out all the details. Right now, we are asking our Contractor and Associate Members to let us know if they plan on participating in the tradition of giving. Once we have a finalized list of those participating, we will coordinate

a date and time to pick up the presents. We are excited to participate in this wonderful program this year, as there are many families that depend on the Toys for Tots program to give their kids a great Christmas. Justin Thayer, NECA's Director of Safety, will be responsible for coordinating this NECA effort. If you plan on participating, please email him at justin@necaseattle.org.



NORTHWEST LIEN SERVICE – NECA ASSOCIATE MEMBER – A GREAT SERVICE!

Northwest Lien Service became a Puget Sound Chapter, NECA Associate Member in 2020. Ken Martin is the owner and NECA Accredited Representative for the firm. Northwest Lien continues to assist contractors to "get paid" for the over 20 years! Northwest Lien Service has provided lien services to NECA contractors and other construction firms in the Puget Sound Region. Please see the contact information below, and please call Ken if you would like to discuss his firm's lien services and how you can streamline that unpleasant part of your business. Simple, reliable, and cost-effective, Northwest Lien will set up a system that will increase your bottom line, when it comes down to get that "hard to get" last payment. Ken's firm is located at 24447 234th Way SE, Maple Valley, WA 98038. Email: ken@northwestlienservice.com. Website: www.northwestlienservice.com.

Northwest Lien is a proud member of NECA and is here to help!

Ken Martin
Northwest Lien

 425-413-8175
 ken@northwestlienservice.com
 northwestlienservice.com



ASSP AND NECA COLLABORATE ON IMPROVING WORKER SAFETY

The American Society of Safety Professionals (ASSP) and NECA National have signed a three-year Memorandum of Understanding (MOU) that brings the organizations together to advance workplace safety and health in the electrical construction industry. The two organizations will share best practices and work cooperatively to advance issues of common interest, increase opportunities for continuing education, and ensure access to valuable training programs. "We work to raise the profile of worker safety in our industry, so cooperating with ASSP brings a new level of expertise to that effort", said NECA CEO David Long. "I am excited for the good this collaboration can do, not just for our Member Companies, but the electrical construction industry as a whole". The Puget Sound Chapter, NECA shares in this excitement and will keep our Chapter Members updated on the developments that come from this collaboration.

ON THIS DAY IN HISTORY 1961 - PRESIDENT KENNEDY INCREASES MILITARY AID TO SAIGON

President [John F. Kennedy](#) decides to increase military aid to South Vietnam without committing U.S. combat troops. Kennedy was concerned at the advances being made by the communist Viet Cong, but did not want to become involved in a land war in Vietnam. He hoped that the military aid would be sufficient to strengthen the Saigon government and its armed forces against the Viet Cong. Ultimately it was not, and Kennedy ended up sending additional support in the form of U.S. military advisors and American helicopter units. By the time of his assassination in 1963, there were 16,000 U.S. soldiers in South Vietnam.

*To be yourself in a world that is constantly trying to make you something else
Is the greatest accomplishment.*

Ralph Waldo Emerson

As of Friday, November 13th, there are 319 JW on Book 1 and 189 JW on Book 2. There are currently 39 Commercial Apprentices, 1 S&C Apprentice, and 0 Residential Apprentices available for dispatch. There are 0 unfilled unrestricted calls. There are 4 First Period Commercial Bootcamp graduates available for dispatch. An additional Inside Wire Bootcamp is scheduled to be completed soon, with additional graduates available in late November. There are 5 Limited Energy Bootcamp graduates available for dispatch. There are also 4 Residential Bootcamp graduates available.